



# Inland Hubs: Key towards Rail Freight Corridor Development

## Day One – Thursday 14 September 2017

09:00 – **Technical visit: Port of Duisburg**

11:30

12:00 – *Registration*

13:00

13:00 – *Lunch*

14:00

14:00 – **Opening and Welcome**

14:30

**UIC – Sandra Géhénot, Freight Director**

**FIATA – Ivan Petrov, Chairman of the Working Group Rail Transport and Senior Vice President**

**Duisburg Kontor GmbH – Kai U. Homann, Head of Tourism**

14:30 –

**Session 1: Transcontinental corridors – myth or reality for business development?**

16:15

1) Transcontinental corridors interconnecting with European Rail Freight Corridors

**UIC – Sandra Géhénot, Freight Director**

2) Transcontinental corridors: myth or reality?

**Far East Land Bridge Ltd. – Wilhelm Patzner, CEO**

3) Contributions from RFC Rhine-Alpine to rail freight growth on the corridor

**EEIG Corridor Rhine-Alpine – Christiane Warnecke, Managing Director**

4) The comparison of rail transport from China to Europe to overseas vessels - the advantages and disadvantages of the new Silk Route

**YIFFY Award Winner FIATA Region Europe 2017 – Nina Brose**

*Q&A*

**Moderator: Sandra Géhénot**

16:15 –

*Coffee break: networking*

16:45

16:45 –

**Session 2: Connecting land-locked regions**

18:30

• The “One Road One Belt” Project

**Sinotrans (Germany) GmbH – Zhiqiang Zhang, General Manager, Chief Representative of China Merchants Group in Germany**

• The New Silk Road - InterConnectivity in a New Eurasian Context

**KTZ Express – Karl Gheysen, Vice President Europe Region**

• Multimodal through Luxembourg to Europe: The Bettembourg-Dudelange terminals

**CFL Multimodal – Eric Lambert, Senior Business Development Manager**

18:30 – 18:45	<ul style="list-style-type: none"> <li>• Key of Success toward Southeast of Europe <b>Rail Cargo Group – Harald Jony, Head of Automotive</b></li> <li>• Prerequisites for the regeneration of wagonload traffic in Europe <b>International Rail Freight Business Association (IBS) e.V. – Olaf Krüger, Chairman of the Board</b></li> </ul> <p>Q&amp;A Moderator: Ivan Petrov</p> <p><b>First day conclusion</b></p>
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19:00 – 22:00 *Networking dinner*

## Day Two – Friday 15 September 2017

09:30 – 11:00	<p><b>Session 3: Accessibility of Freight Corridors</b></p> <ol style="list-style-type: none"> <li>1) The corridor challenges for a European full-service provider <b>DB Cargo – Thorsten Dieter, Senior Vice President Service Design</b></li> <li>2) Reliable solutions for transport logistics <b>HUPAC – Renzo Capanni, Director Company Shuttle</b></li> <li>3) Comprehensive network of shuttle train connections <b>PCC Intermodal – Maciej Słowiński, Key Account Manager</b></li> <li>4) What are the bottlenecks or what coordination is needed to overcome them? <b>UIRR – Ralf-Charley Schultze, President</b></li> </ol> <p>Q&amp;A Moderator: László Jakab</p>
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11:00 – 11:30 *Coffee break: networking*

11:30 – 12:30	<p><b>Session 4: Paperless, on-line and real time</b></p> <ol style="list-style-type: none"> <li>1) Estimated time of arrival: Challenges within a complex logistics chain <b>European Shippers Council – Denis Choumert, President</b></li> <li>2) Intelligent container on a France – China trial train <b>InterRail Europe GmbH – Hendrik Wehlen, General Manager Sales &amp; Operations</b></li> <li>3) Paperless consignment order for transports with substitute carriers <b>UIC – Patrick Mantell, Project Manager</b></li> </ol> <p>Q&amp;A Moderator: Radim Procházka</p>
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12:30 – 13:00 **Wrap-up and conclusions**  
**FIATA – Hans Günther Kersten, Director General**

13:00 – 13:45 *Lunch*