Market Place Seminar Rail Transport in Eastern Europe
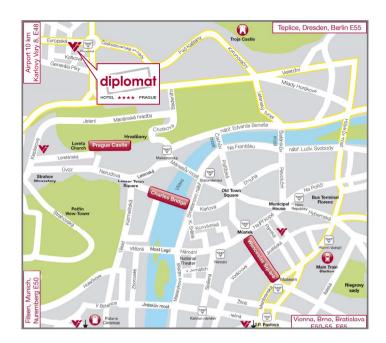
Prague 2008

30 - 31 October

Seminar Registration Form

Seminar fee: 280 € / person
(includes seminar, dinner on day 1 and lunch on day 2)

Price for accompanying person: 100 €
(includes dinner on day 1)

Company: _____

Participant's name: _____

Function: _____

Accompanying person: _____

Address: _____

_____

Country: _____

Tel: _____

E-mail: _____

Signature: _____

To register, please complete above details
and fax to René Zimmerman, FIATA on:
+41 (0) 43 211 65 65 before 10 October.

Payment should be made to:

FIATA Account: 269-844.700.01.H
S.W.I.F.T.-Code: UBSWCHZH80M
IBAN: CH58 0026 9269 8447 0001H
Bank Name: UBS SA (Union Bank of Switzerland)
Address: CH-8050 ZUERICH-OERLIKON, Switzerland

Hotel Registration

Diplomat Prague Hotel **

Evropska 15, CZ-160 41 Prague 6
Tel.: +420 296 559 111
Fax: +420 296 559 215
Email: info@diplomathotel.cz

We recommend you to stay at Hotel Diplomat.
Do not forget to register directly by using the
web address below:

https://secure.netbooking.cz/diplomat/dyn/fiata08.html

Introduction

Welcome to the **Market Place Seminar**, organised by the International Union of Railways (UIC) and the International Federation of Freight Forwarders' Associations (FIATA)!

The **Market Place Seminar** will feature railway undertakings, forwarders and clients on the same platform. It will create a unique opportunity for increased cooperation and business development within the railway sector.

The seminar will focus on the development on rail transport in eastern Europe and the program features recognized speakers from the customer industry as well as the railway industry.

We look forward to meeting you during our seminar!

Ralf-Charley Schultze
Head of Corporate Key Account & Partner Management
SBB Cargo AG
Co-Chairman of the UIC/FIATA Permanent Contact Group

Heiner Rogge
Vice President FIATA
Co-Chairman of the UIC/FIATA Permanent Contact Group

Oliver Sellnick
Director UIC
Freight & Passenger

30 October (13.30 – 18.00)

The rail transport needs of the automotive industry in eastern Europe
- Mr. Eichler, *Head of VLT Škotrans*, ŠKODA Auto
- Mr. Mengin, *Operations Unit Manager*, GEFCO
- Mr. Šenekl, *Commercial Director*, ČD Cargo

The future markets of eastern Europe: intermodal transport by rail
- Mr. Mertel, *CEO*, KombiConsult
- Mr. Grisone, *Business Manager Project Development*, Hupac Intermodal
- Mr. Procházka, *Commercial Director*, Spedi-Trans
- Mr. Cay, *Business Unit Eastern Europe Director*, Intercontainer

31 October (09.00 - 13.00)

The future markets of eastern Europe and Asia: the demands on rail logistics
- Mr. Reinhard, *CEO*, InterRail Holding
- Mr. Rogner, *VP Business Development China*, DB
- Mr. Mandl, *CEO*, LTE

Legal innovations facilitating freight transport: consignment note CIM/SMGS
- Mr. Evtimov, *International rail traffic*, CIT
- Mr. Kroča, *Project Manager*, JERID

Quality and safety in chemical transport
- Mr. Orhan, *Senior Safety Manager*, BASF SE
- Mr. Plavitu, *Project Manager*, CFR MARFA

Cooperation models of forwarders in railways in traffic to and from eastern Europe
- Mr. Prosser, *CEO*, Railog Schenker Austria
- Mr. Lehner, *Member of the general management*, Proodos

Seminar Overview

The **Market Place Seminar** will take place on the 30th and 31st October at Hotel Diplomat in Prague which is located near the city centre.

Simultaneous translation will be provided in English and German.

Social Event

The event's first day will be followed by a common dinner allowing you to network in a casual way and a relaxed atmosphere.

Participants will be collected at the hotel's reception at 7 p.m. for a guided tram tour through the historical quarters of Prague. The dinner will take place at a tramway museum.

Contact

If you have any questions regarding the **Market Place Seminar**, please feel free to contact one of the following persons:

Gustav Manding, *Senior Advisor UIC*
manding@uic.asso.fr

René Zimmermann, *FIATA Secretariat*
zimmermann@fiata.com