



renfe
Mercancías

Market Place Seminar

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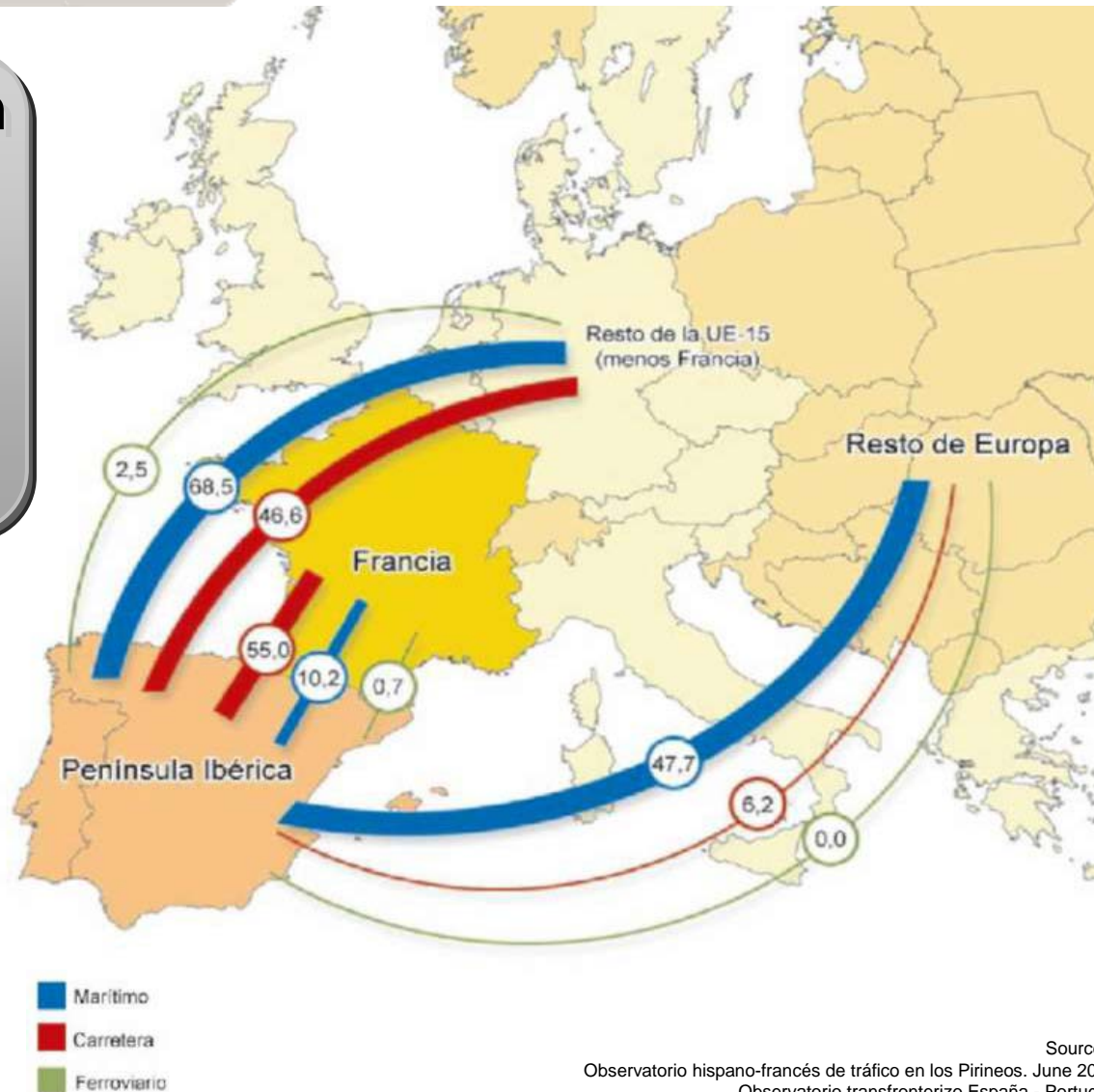
Market Place Seminar

**FRANCO-IBERIAN RAIL LINK
FOSTERING EUROPEAN CONNECTIVITY**

**THE NEW UIC-GAUGE LINE
BARCELONA-PERPIGNAN AND ITS
EFFECT ON THE RAILWAY
OPERATIONS**

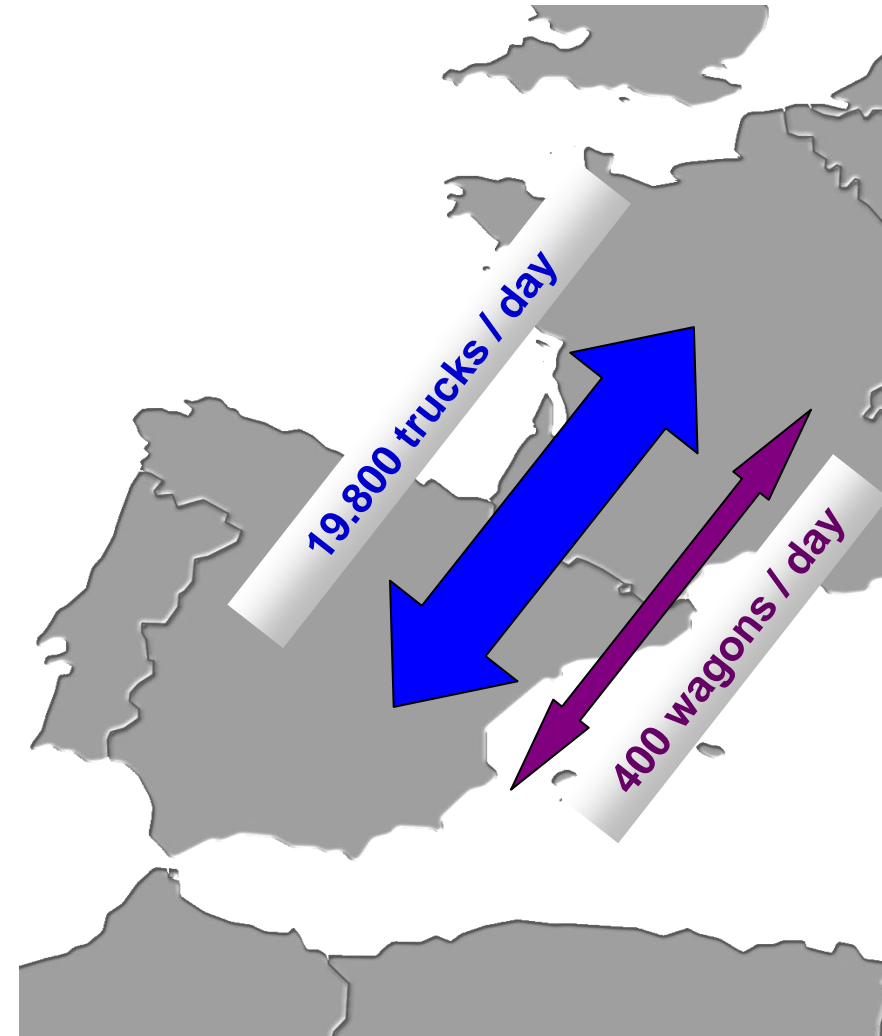
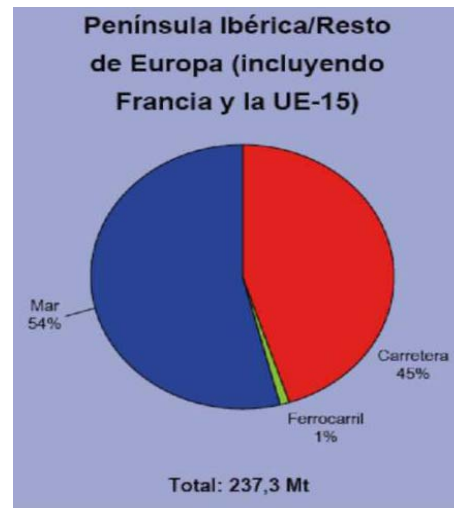
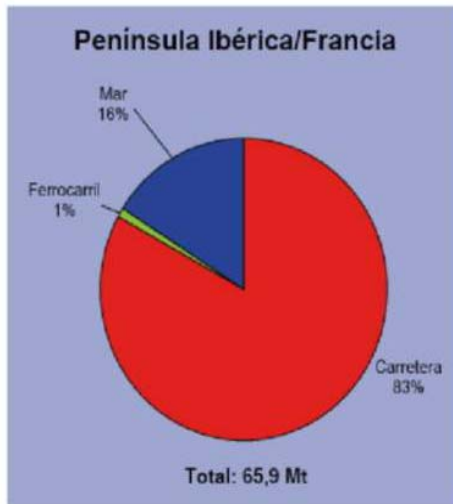
International freight transport (I)

Freight traffic distribution between the Iberian Peninsula and Europe (millions of tons)



International freight transport (II)

Modal share of freight transport between Spain and Europe

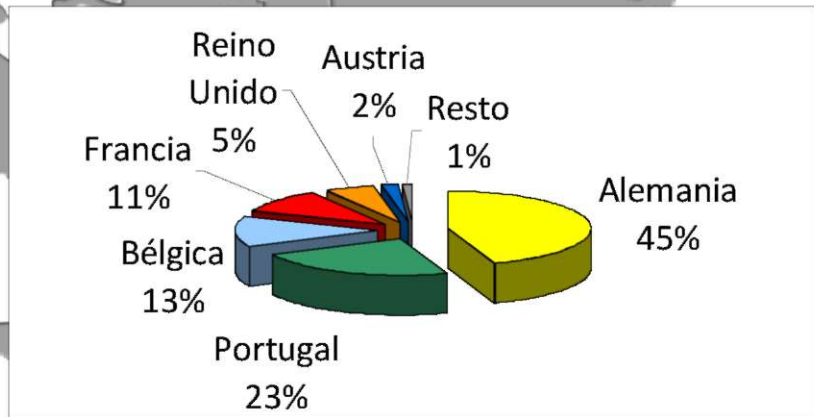
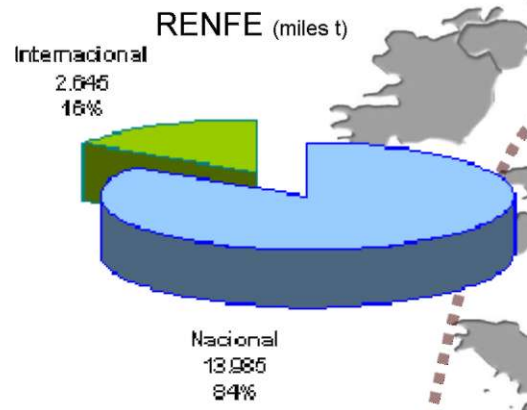
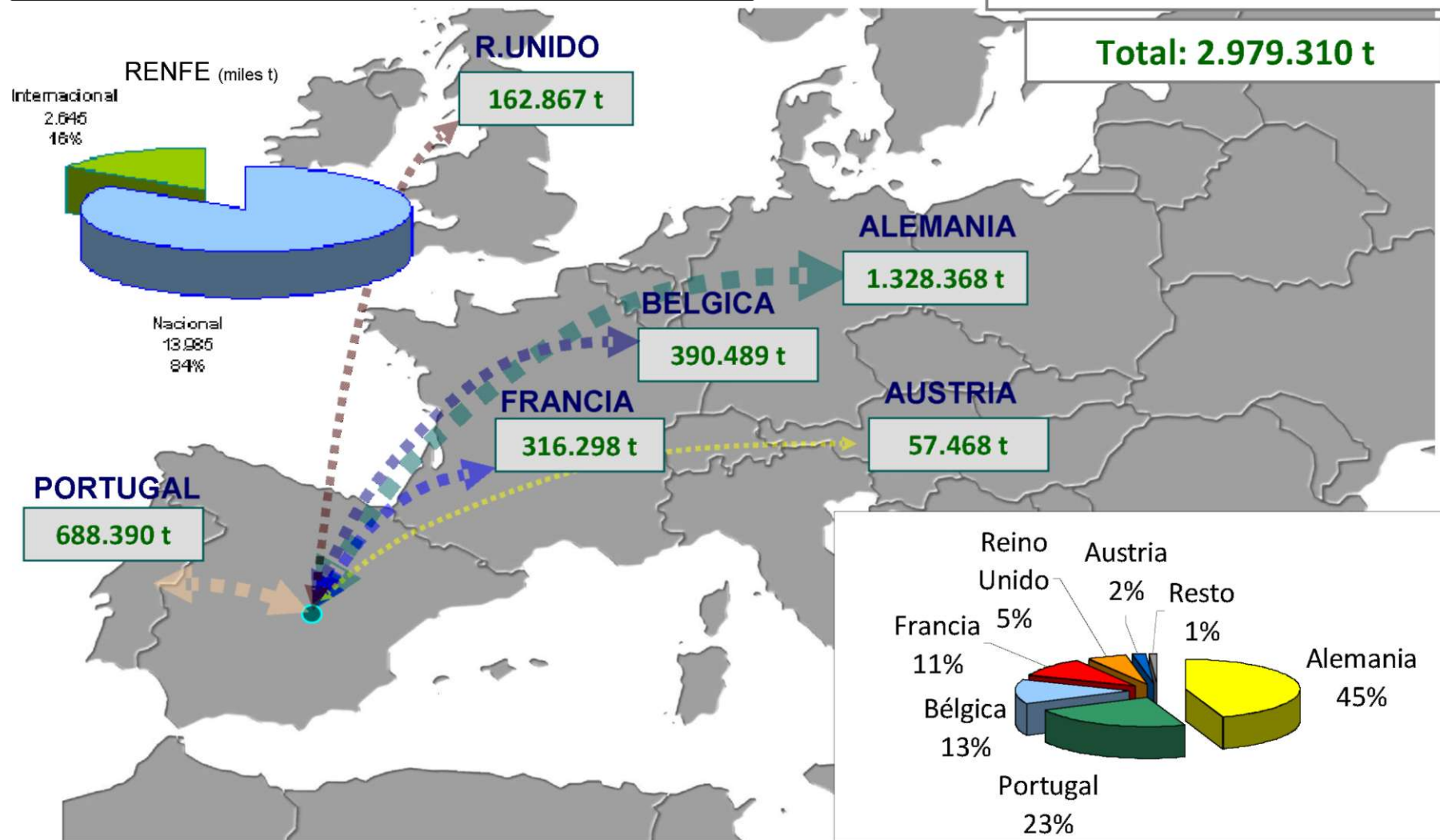


International rail freight transport represents some 15 %

International rail freight transport

TRÁFICO TOTAL INTERNACIONAL

Total: 2.979.310 t



International rail freight connection in the 1,435mm gauge width brings interesting opportunities

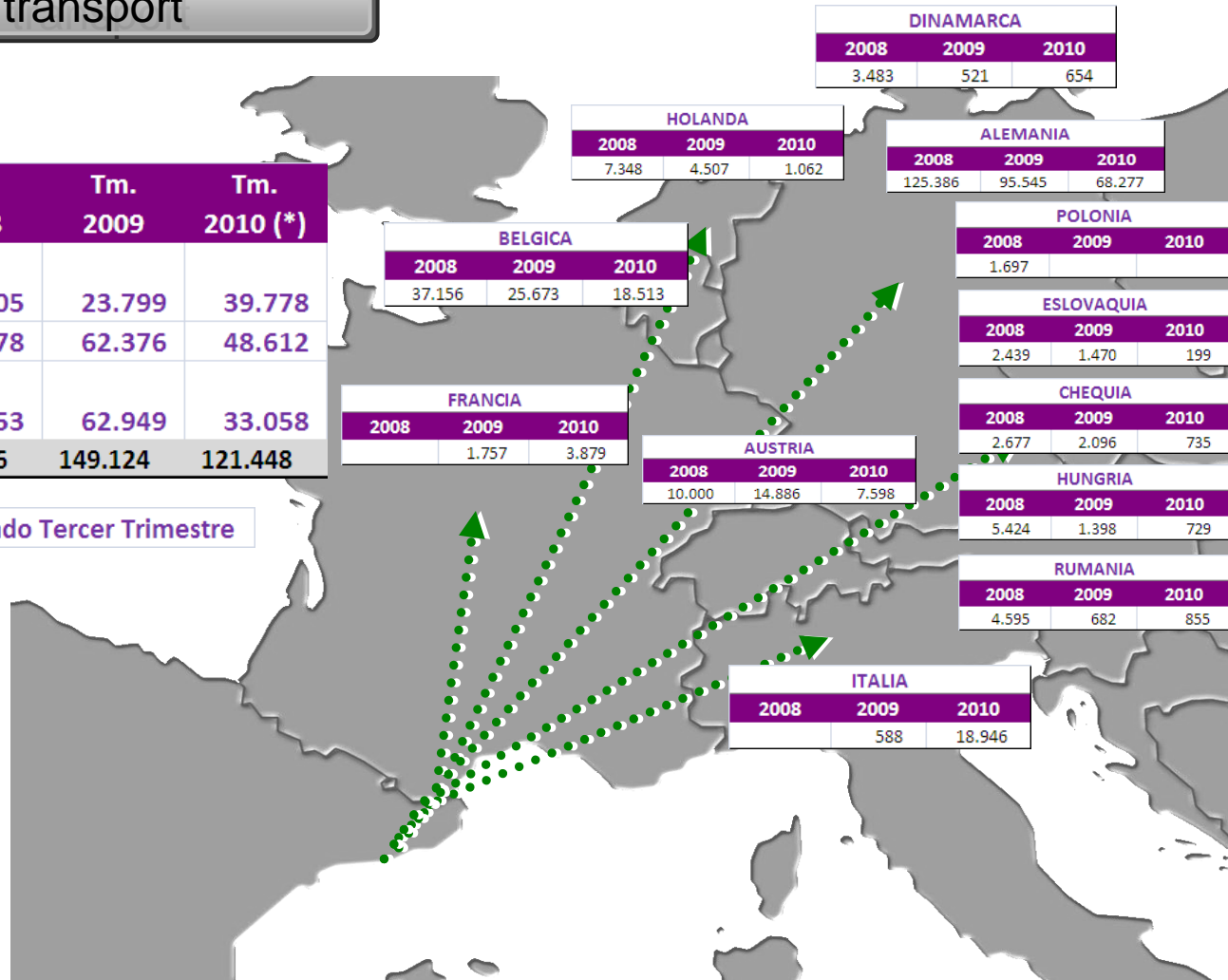


Rail freight transport volume Catalonia – Rest of Europe

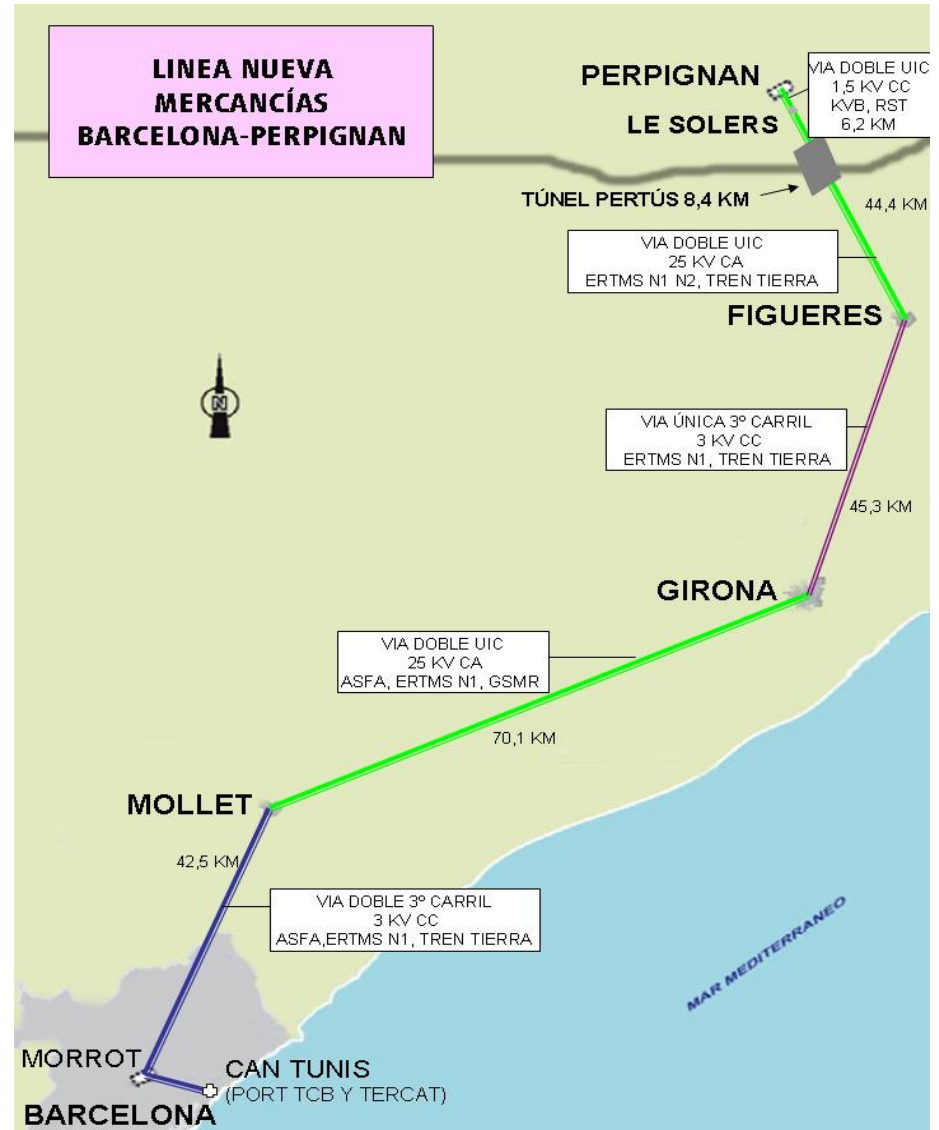
International rail transport

	Tm. 2008	Tm. 2009	Tm. 2010 (*)
INTERMODAL			
Origen Morrot Tercat / TCB	24.705	23.799	39.778
Origen Granollers	95.978	62.376	48.612
AUTOS /PIEZAS			
Origen Martorell	80.253	62.949	33.058
Total Expedido	200.936	149.124	121.448

(*) Acumulado Tercer Trimestre



New freight line: OPPORTUNITY



New 1,435mm gauge-width connection's main advantages

- Smooth, agile border crossing
- Longer trains
- Shorter lead time
- End of bottlenecks in the borders
- Without cargo handling and break of load
- Opening of a new transport route between the Med Area and the North Sea Region

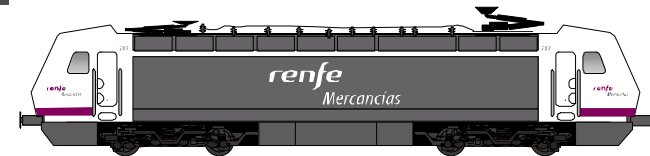
Renfe Mercancías investments on the new line

- Hauling resources for UIC 1,435 mm gauge width

4 electric locomotives of the 252 series

Tri-voltage 1,5 kw 3 kw and 25 kw with ETCS level 1

2 diesel locomotives of the 319 series



- Drivers

French-Spanish bilingual loco drivers




- Wagons

7,215 wagons adaptable to UIC 1,435 mm gauge

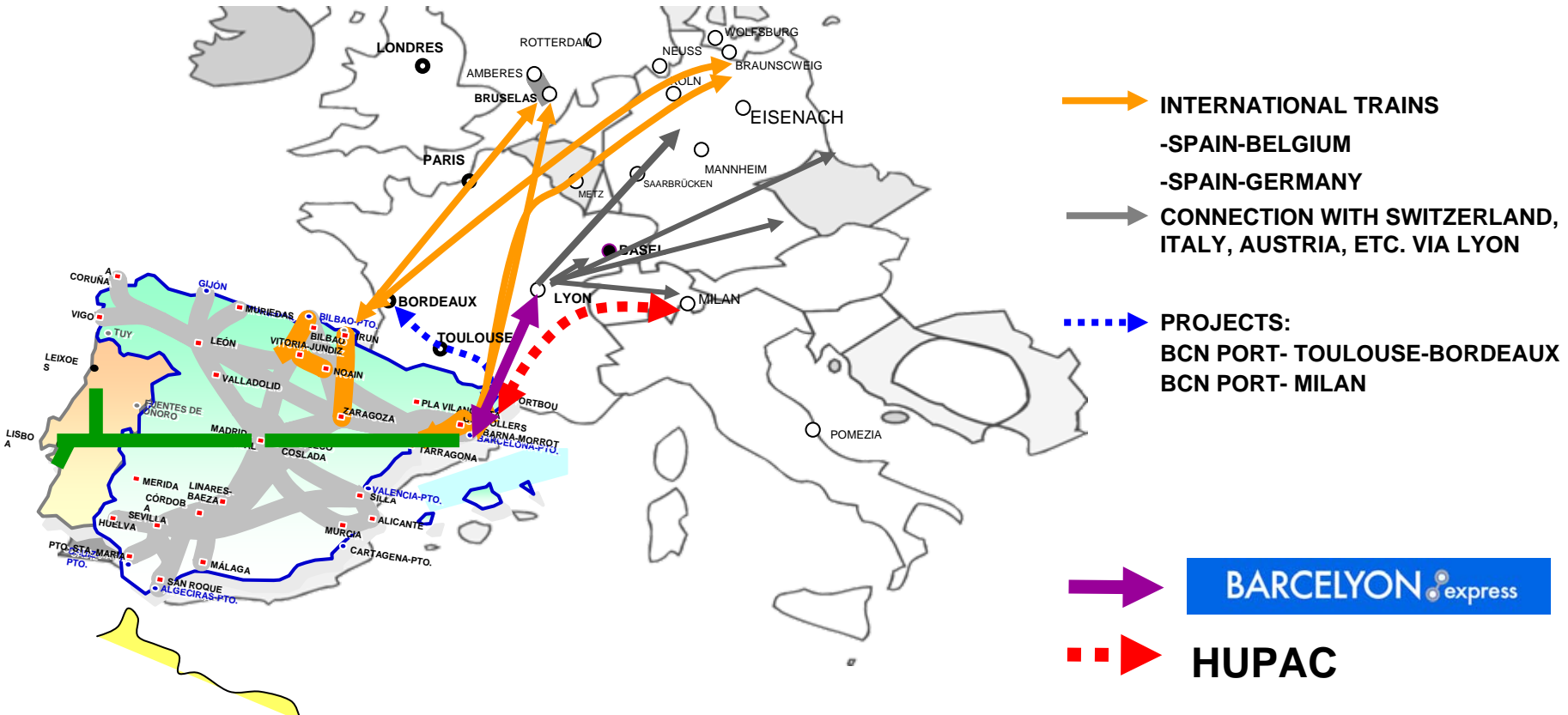
Automotive, Bulk, Intermodal , Iron&Steel and “Multi-product”



Renfe Mercancías will launch these services with INTERMODAL products

-  **Traffics: Barcelona – France / Italy**
-  **4 services / week**
-  **Terminals and connections: Barcelona Morrot and Can Tunis**
-  **Connections with Barcelona Port terminals TCB and Tercat**

**Intermodal
European Services
2010**



CUSTOMER LOGISTIC POSITIONING WITH RENFE MERCANCÍAS FOR

GOAL:
IMPROVING SERVICE FOR FINAL CUSTOMER
THROUGH

1

INTEGRATED
LOGISTIC
SOLUTIONS

2

SERVICE
FLEXIBILITY
AND
RELIABILITY

3

ECONOMIC
EFFICIENCY
AND
COMPETITIVE
NESS



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