



# Market Place Seminar – Rail Crossroads

24-25 September 2015

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# Key facts & figures (2014)

Over 520,000  
TEUs handled



Operated  
**11,107**  
trains

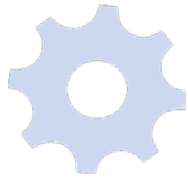


**Door-to-door**  
solutions in over  
**15** countries



**70**

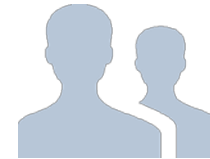
Employees



**2,086** wagons  
in fleet  
*and 733 rented from  
3<sup>rd</sup> parties.*



**€106M**  
revenue



**16** FTEs in  
customer care  
ensuring **24/7**  
line management



Over 50  
**terminals**  
served more than  
**10** countries



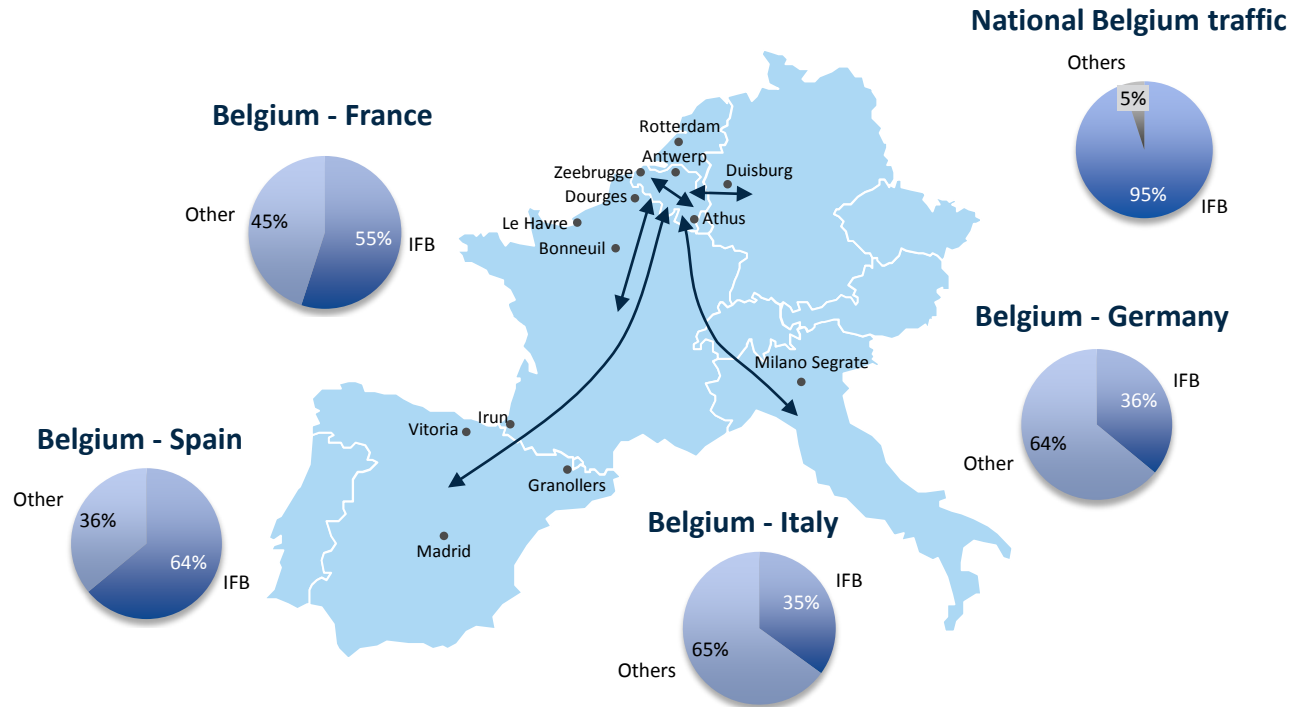
**35**  
different  
**routes**

**2** fully owned  
**terminals**  
*(Zomerweg & Cirkeldyck)*  
**400k** handling  
capacity



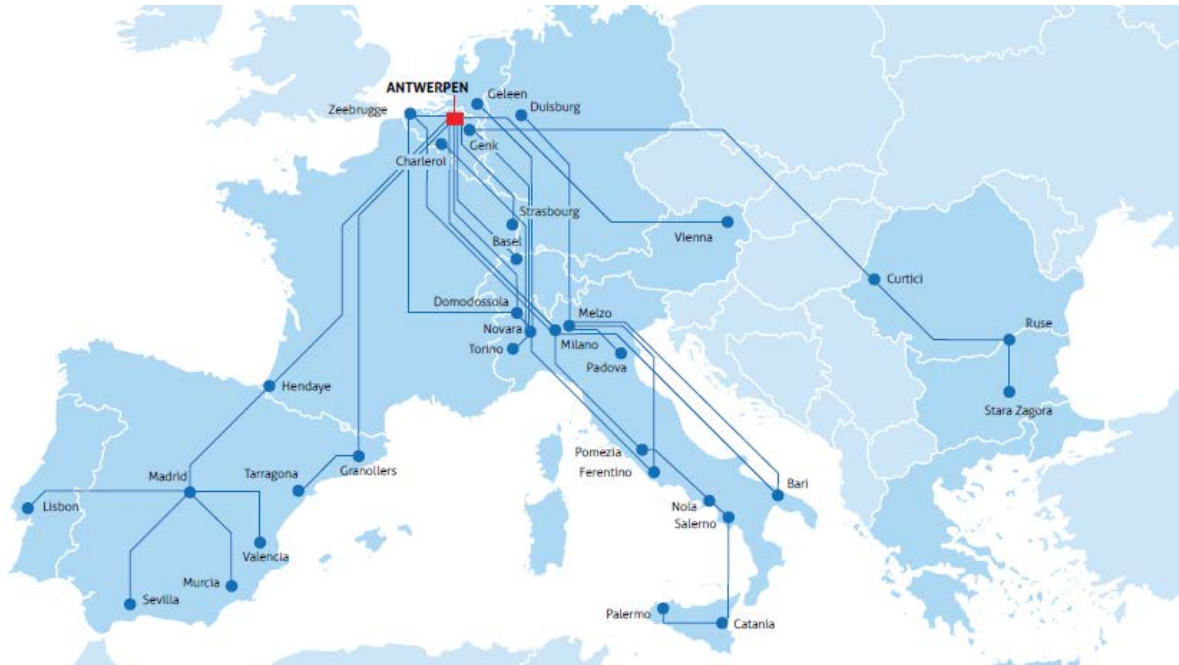
# IFB position in Western Europe

*IFB market share on its main corridors, 2013 data*



# Our Network | Connecting Europe

*IFB is your close-to-home intermodal player with a pan-European Network*



10 countries



50 terminals



35 routes

# Online booking platform | BookX

IFB provides integrated, intermodal transport solutions across Europe

Specify itinerary or explore map

Origin city, region or country

Destination city, region or country

size & weight

terminal details

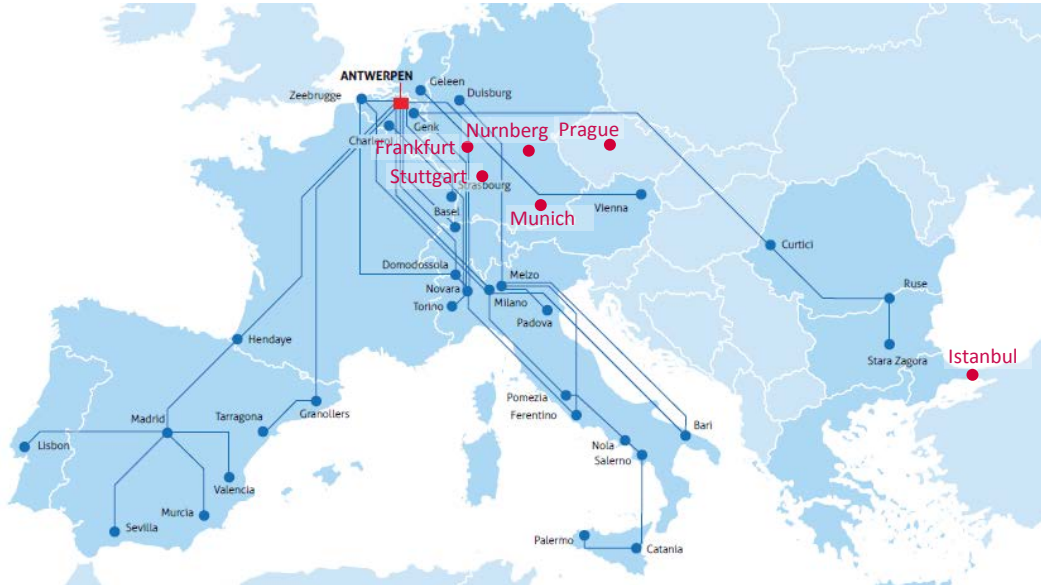
Departure	Transit	Arrival	Price
Antwerp Deepsea Closing: <b>Mon 00:00</b>	A - D	Wien Freudenua Hafen Pick up: <b>Thu 07:00</b>	from 387 € up to 898 € <a href="#">GET QUOTE</a>
Antwerp Zomerweg Closing: <b>Tue 20:00</b>	A - C	Wien Freudenua Hafen Pick up: <b>Thu 07:00</b>	from 387 € up to 898 € <a href="#">GET QUOTE</a>
Antwerp Deepsea Closing: <b>Thu 00:00</b>	A - E	Wien Freudenua Hafen Pick up: <b>Mon 07:00</b>	from 387 € up to 898 € <a href="#">GET QUOTE</a>
Antwerp Zomerweg Closing: <b>Fri 20:00</b>	A - D	Wien Freudenua Hafen Pick up: <b>Mon 07:00</b>	from 387 € up to 898 € <a href="#">GET QUOTE</a>

## BookX – Key features

- Capacity booking platform for all capacity based railway transports (SWL, containers or corridor trains)
- The most user-friendly way to book a rail transport
- Much faster quoting

# Our Strategy and focus | Growing our network

*IFB is constantly looking to expand its current network to meet customer needs. We focus on the development of the NW-SE corridor, the Italy corridor and the maritime hinterland.*



## Planned geographic expansions under construction

- Munich 
- Nurnberg 
- Stuttgart 
- Ludwigshafen 
- Frankfurt 
- Istanbul 
- Prague 

# Our Strategy and focus | Growing our Maritime Hinterland network



## ● Current maritime connections

### Strasbourg

- 5 RT / week
- A/B



### Basel

- 3 RT / week
- A/B



### Vienna

- 2 RT / week
- A/B



## ● Maritime expansions

### Frankfurt

- 3 RT / week
- A/B



### Stuttgart

- 3 RT / week
- A/B



### Nuremberg

- 2 RT / week
- A/B



### Munich

- 2 RT / week
- A/B



### Ludwigshafen

- 3 RT / week
- A/B



# Our services

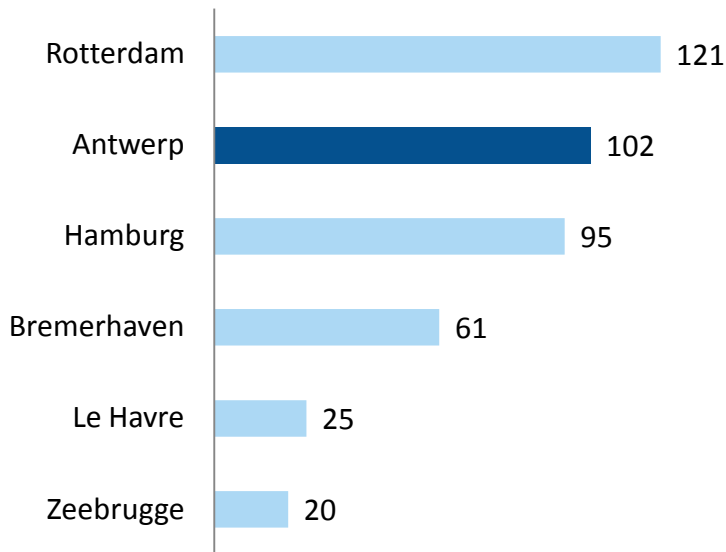
*By combining a century of experience in container terminal handling and intermodal rail transport with our pan-European terminal network, we can provide a full range of efficient and eco-friendly logistic services to our customers*



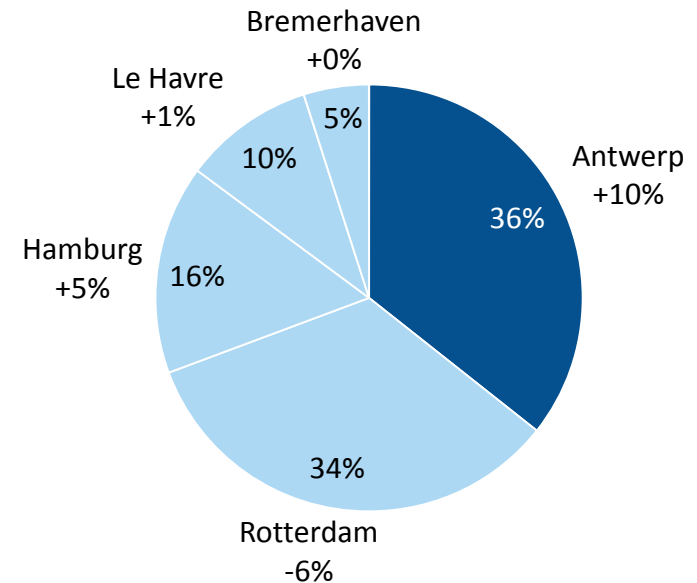


# Port of Antwerp | Leading Gateway to Western Europe

**North-Sea Port comparison**  
(Total tonnage containers, 2014)

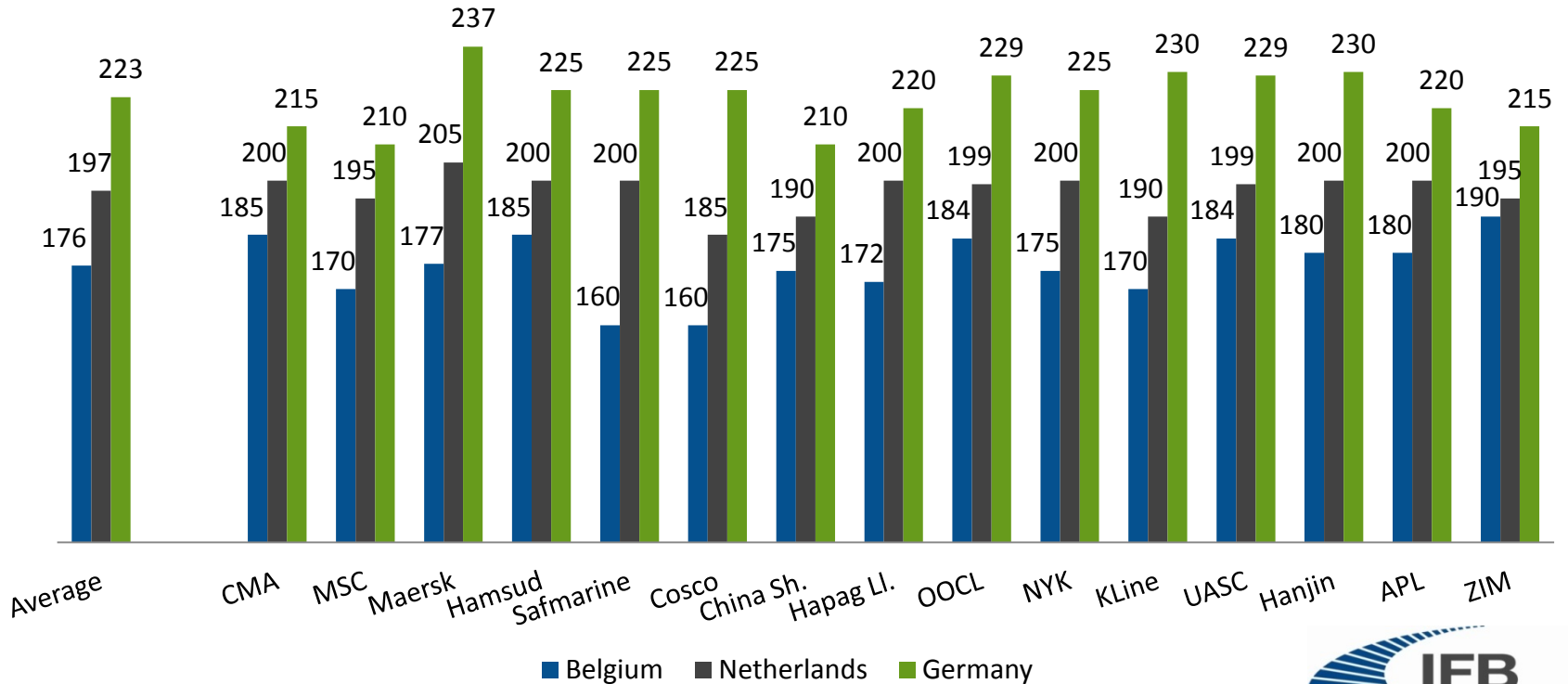


**Carriers supplying the Port of Antwerp**  
(First port of call in number of loops 2015  
– Evolution vs. 2011 in p.p.)

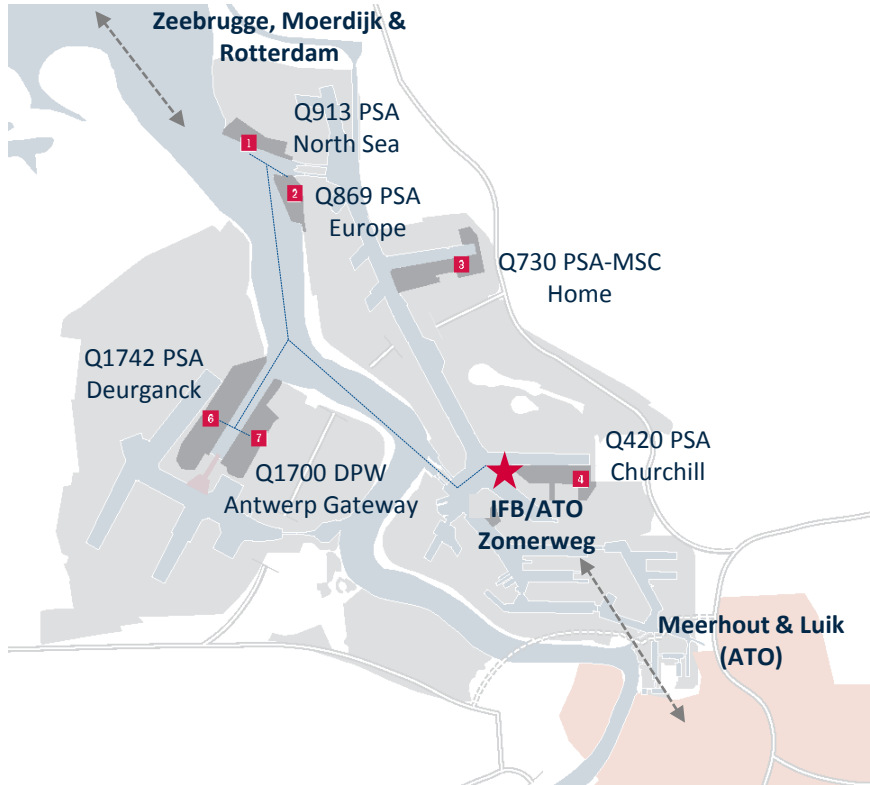


# Port of Antwerp | Leading Gateway to Western Europe

Terminal handling costs in Belgium are consistently lower vs. the Netherlands and Germany  
(THC April 2015 – Euro per handling)



# Our services | Port distribution in the Port of Antwerp



## IFB Port Distribution System

- Dedicated barges with fixed schedules and slots
- Other terminal and urgent deliveries offered via dedicated trucks
- One-stop-shop with IFB for your booking to/from Deep Sea Quay to/from Hinterland destination
- Direct connection to IFB's International services (Austria, Bulgaria, France, Germany, Italy, Romania, Spain and Switzerland)

# Our services | Terminals owned, co-owned or managed by IFB

Owned & operated  
by IFB



## Zomerweg, Antwerp

- 77,000 m<sup>2</sup>; 4 x 600m rail tracks
- 2 RMG cranes, 5 straddle carriers
- Capacity of 200k handlings per annum



## Cirkeldyck, Antwerp

- 70,000 m<sup>2</sup>; 4 x 600m rail tracks
- 2 RMG cranes, 6 straddle carriers
- Capacity of 200k handlings per annum

2014

70K UTI

120K UTI

Managed  
by IFB



## Euroterminal Genk (ETG), Genk

- 52,000 m<sup>2</sup>; 4 x 600 m rail tracks
- 2 reach stackers
- Capacity of 60k handlings per annum



## Liège Container Terminal (LCT), Liège

- 30,500 m<sup>2</sup>; 4 x 600 m rail tracks, 260m quay length
- 1 RMG cranes, 4 reach stackers



## Associated Terminal Operators (ATO), Antwerp, next to Zomerweg

- 195,500 m<sup>2</sup>; 1 x 600 m rail tracks; 200m quay length
- 2 mobile cranes, 2 straddle carriers, 5 empty containers handlers, 1 reach stacker

32K UTI

80K TEU

350K moves

# Our services | Intermodal Solutions

*IFB provides a full range of end-to-end logistic services helping our maritime customers to seamlessly and conveniently import and export in and out of the Port of Antwerp*

## Storage



- Storage of non-hazardous products
- Empty container depot
- Reefer services

## Container handling



- Fitting of liners and flexi-tanks in containers
- Container cleaning and repair
- Stuffing & stripping of containers

## Customs documentation



We provide administrative support with the needed legally required container information such as customs documentation.

## Door-to-door services



We are able to offer our customers door-to-door services and empty container repositioning when required.

# Our services | Door-to-door services

*IFB offers a fast, reliable and cost efficient transport, using rail-truck transport combinations. Our customers have the choice of using a door-to-door service on either one-way or roundtrip basis*

## One way

Door-to-door rates in either direction with a drop-off / pick-up in a depot near the desired rail terminal



## Roundtrip

Rail / Truck combination: collection of the loaded / empty containers out of Antwerp / Zeebrugge and delivery to the customer at the desired destination with repositioning of the empty / loaded container to the terminal of departure or container depot

# Our Products

Product	From	To	Frequency Roundtrips/week	Transit	News (2015)
<b>Belgium</b>	Zeebrugge	Antwerp	5	A/A	
	Antwerp Quay	Athus TCA	10	A/B	
	Antwerp Q1700	Kortrijk LAR	3	A/B	
	Antwerp Van Moer	Antwerp Quay	5	A/B	
	Antwerp Evonik	Antwerp Quay	3	A/B	
<b>France</b>	Antwerp Zomerweg / Zeebrugge	Strasbourg	5	A/B	
<b>Switzerland</b>	<b>Antwerp Zomerweg</b>	<b>Basel Birsfelden</b>	<b>3</b>	<b>A/B</b>	<b>New as from April 14<sup>th</sup> 2015</b> 3 round trips per week, connection to all deep-sea terminals in Antwerp
<b>Germany</b>	Antwerp	Andernach	1	A/B	
<b>Austria</b>	<b>Antwerp</b>	<b>Vienna</b>	<b>2</b>	<b>A/C</b>	<b>New as from April 27<sup>th</sup> 2015</b> 2 round trips per week, connection to all deep-sea terminals in Antwerp

# Our Products

Product	From	To	Frequency Roundtrips/week	Transit	News (2015)
Italy	Zeebrugge P&O Ferries/C-RO	Novara CIM	3	A/C	
	Zeebrugge C-RO	Milano Segrate	8	A/C	Additional departures, bringing total up to 34 trains weekly
	Zeebrugge P&O Ferries	Milano Segrate	8	A/C	
	Zeebrugge C-RO	Domodossola	3	A/B	
	Antwerp Zomerweg	Milano Segrate	9/4	A/C	Increasing capacity by implementing supplementary call at Antwerp Zomerweg
	Antwerp Combinant	Novara CIM	6	A/C	
	Antwerp Combinant	Domodossola	6	A/B	
	Duisburg Hohenbudberg	Melzo	3	A/C	Replacing current Duisburg / Novara service
	Milano Segrate	Pomezia / Nola	7	A/C	Additional departure, bringing total up to 7 trains weekly
	Genk	Novara Boschetto	5	A/C	
	Geleen	Novara Boschetto	3	A/C	
	Moerdijk	Milano Segrate			



# Our Products

Product	From	To	Frequency Roundtrips/week	Transit	News (2015)
Spain	Antwerp Zomerweg	Hendaye	3	A/C	
	Antwerp Zomerweg	Madrid	3	A/C	
	Antwerp Zomerweg	Granollers	3	A/C	
	Antwerp Zomerweg	Tarragona	3	A/C	
Romania	Genk Euroterminal	Curtici	6	A/C	
Bulgaria	Curtici	Ruse / Stara Zagora	1	A/B	



## Contact

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