Opportunities and challenges for the Rotterdam rail freight hinterland traffic

Operational, technical and business challenges





your business on track!



LTE NETHERLANDS B.V.

CONTENT

- ► Facts & Figures LTE
- ► Political & Business challenges
- Operational challenges
- ► Technical challenges

THE LTE GROUP

- > Established in 2000
- Present in 9 countries of which in 8 as railway undertaking
- > Turnover approx. € 50 mio. in 2014
- > 225 colleagues
- 22 E-Loco's and 10 D- Loco's
- Growth of the LTE group:
 2015 → LTE Poland
 2014 → LTE Romania
 2013 → LTE Germany
 2012 → LTE Netherlands
 2009 → LTE Hungary
 2006 → LTE Slovenia

2005 — LTE Czechia

2002 — LTE Slowakia

2000 --- LTE Austria

THE LTE NETWORK / GROUP



LTE NETHERLANDS B.V.

- > Established in 2012
- > Focus on and railway license in the Netherlands and Germany
- > Turnover prox.14 mio Eur in 2014
- > 45 colleagues
- > 7 multisystem E-locos and 2 D- Shuntinglocos

POLITICAL & BUSINESS CHALLENGES

- ► Politicians change quicker then rail projects are executed or impacts become noticeable.
- ► Cargo wagons don't vote, therefor political preference or at least priority for passenger traffic.
- ► Modal split and CO2 footprint are often used to promote rail but almost never valued. Who pays more for using green power?
- Unforeseeable cost developments:
 - Tax rule changes for electricity in NL
 - ▶ Price increases of up to 50% for track costs 2015-16 (1′600-3′000to)
 - Basisnet. Requirements for rerouting trains causing additional costs but then no capacity available.
 - ► IGS (Information System Dangerous goods) also for none dangerous goods

OPERATIONAL CHALLENGES

- ► Third track infra work in Germany 2016-2023
- Infra Regions in Germany with limited flexibility
- ▶ Different Train numbering systems between countries
- ► Different Wagon lists and Brake calculations/rules
 - ► Silent blocks yes/no
 - Different calculations how to achieve brake percentage
- Train paths in Jaardienstregeling, in April for the year following
- ► Traction availability, long term leasing contracts, market changes quicker.
- Staff availability and multi country training
- ► Route knowledge
- 24/7 business but weekday support (Maintenance)
- Restrictions of (Wagon) Maintenance outside workshops
- ► Implementation levels of EU law in the different countries

TECHNICAL CHALLENGES

- ► Numerous ATP Automatic Train Protection systems requiring expensive locomotives
 - ► ERTMS (Level 1, Level 2, version x-y-z)
 - ▶ ATB
 - ► ATB vv
 - ► ATB NG
 - ► LZB
 - ▶ Indusi
 - ▶ PZB
 - Memor
- Several differing power systems requiring expensive locomotives
 - ► No electrification (Diesel traction)
 - ▶ 1′500V DC NL
 - ▶ 3′000V DC BE
 - ▶ 15′000V AC D
 - ▶ 25′000V AC NL, BE
- ► ERTMS upgrades and distortions/design failures.

But hey ©,

if there were no challenges everybody could do it!!

(now only LTE can do)

THANK YOU FOR YOUR ATTENTION ANY QUESTIONS?

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