Business development through RFC services
RFCs have opened up new perspectives –
From national IM to the central puzzle piece in Europe

RFCs according to Regulation 913/2010

- Rhine – Alpine
- North Sea – Mediterranean
- Scandinavian – Mediterranean
- Atlantic
- Baltic – Adriatic
- Mediterranean
- Orient/East – Med
- North Sea – Baltic
- Rhine – Danube
International rail freight traffic breaks over some main border crossings into the German network
The importance of the international rail freight traffic will continue to increase in the future.

Half of rail freight traffic in Germany is already international. The freight performance of the rail freight traffic in Germany is forecast to reach 153.7 billion tkm in 2030.

According to the BVWP forecast, international transport performance will increase by 39%; the international rail freight traffic is expected to grow to 79.5 billion tkm.

Sources: 1) BMVI, Verkehr in Zahlen 2017/2016; 2) Verkehrsverflechtungsprognose 2030
RFCs as platform for cooperation for the sector to react to market needs and to benefit as sector from the growth

- Network of MBs
- Network of ExBs
- Network of RBs
- Network of C-OSS
- SERAC RFC WG
- RNE WGs
- ECCO & CEO Task Force
- Sector Statement Group
The RFCs provide different opportunities for partners and stakeholders to get involved

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Besides the requirements from the Regulation the platform provides room for further developments

**Capacity:**
Simplified capacity access for international rail freight traffic via the RFC

**Measures in 2019:**
- Development of a new TTR-pilot on RFC ScanMed to better adjust capacity offers to market demands

**International Contingency Management:**
In cooperation with RFCs, national IMs prepare for possible incidents with international effects

**Measures in 2019:**
- Development of customer-friendly rerouting scenarios for every corridor
- Simulations of international incidents to assess the validity of the processes outlined in the ICM Handbook

**TCR Coordination:**
Temporary Capacity Restrictions are coordinated internationally

**Measures in 2019:**
- RFC Rhine-Alpine is piloting a new interactive TCR Tool in order to facilitate the overview of TCRs for the customers

**Bilateral cooperation:**
Bilateral Working Groups are essential for the exchange and the improvement of operational processes between IMs

**Measures in 2019:**
- Set up of bilateral WGs for the border crossings Bad Bentheim, Bad Schandau and Frankfurt (Oder) in order to simplify border crossings