# Inland Hubs: Key towards Rail Freight Corridor Development

**Day One - Thursday 14 September 2017**

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<td>Technical visit: Port of Duisburg</td>
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<td><strong>Session 1: Transcontinental corridors - myth or reality for business development?</strong></td>
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**Session 1: Transcontinental corridors - myth or reality for business development?**

1. Transcontinental corridors interconnecting with European Rail Freight Corridors  
   **UIC – Sandra Géhénot, Freight Director**

2. Transcontinental corridors: myth or reality?  
   **Far East Land Bridge Ltd. – Wilhelm Patzner, CEO**

3. Contributions from RFC Rhine-Alpine to rail freight growth on the corridor  
   **EEIG Corridor Rhine-Alpine – Christiane Warnecke, Managing Director**

4. The comparison of rail transport from China to Europe to overseas vessels - the advantages and disadvantages of the new Silk Route  
   **YIFFY Award Winner FIATA Region Europe 2017 – Nina Brose**

**Q&A**

**Moderator: Sandra Géhénot**

**Session 2: Connecting land-locked regions**

- The “One Road One Belt” Project  
  **Sinotrans (Germany) GmbH – Zhiqiang Zhang, General Manager, Chief Representative of China Merchants Group in Germany**

- The New Silk Road - InterConnectivity in a New Eurasian Context  
  **KTZ Express – Karl Gheysen, Vice President Europe Region**

- Multimodal through Luxembourg to Europe: The Bettembourg-Dudelange terminals  
  **CFL Multimodal – Eric Lambert, Senior Business Development Manager**
Day Two - Friday 15 September 2017

09:30 – 11:00

Session 3: Accessibility of Freight Corridors

1) The corridor challenges for a European full-service provider
   DB Cargo – Thorsten Dieter, Senior Vice President Service Design

2) Reliable solutions for transport logistics
   HUPAC – Renzo Capanni, Director Company Shuttle

3) Comprehensive network of shuttle train connections
   PCC Intermodal – Maciej Słowiński, Key Account Manager

4) What are the bottlenecks or what coordination is needed to overcome them?
   UIRR – Ralf-Charley Schultze, President

Q&A
Moderator: László Jakab

11:00 – 11:30
Coffee break: networking

11:30 – 12:30
Session 4: Paperless, on-line and real time

1) Estimated time of arrival: Challenges within a complex logistics chain
   European Shippers Council – Denis Choumert, President

2) Intelligent container on a France – China trial train
   InterRail Europe GmbH – Hendrik Wehlen, General Manager Sales & Operations

3) Paperless consignment order for transports with substitute carriers
   UIC – Patrick Mantell, Project Manager

Q&A
Moderator: Radim Procházka

12:30 – 13:00
Wrap-up and conclusions

FIATA – Hans Günther Kersten, Director General

13:00 – 13:45
Lunch